



CONSULT WITH OUR PROFESSIONAL STAFF TO DETERMINE YOUR CHALLENGE LEVEL

-  **CHOOSE** a challenge level, choose your date, time, catering and bar options. We'll check for availability, confirm and send out a contract!
-  **SEND** us a signed contract and the 50% non-refundable deposit so we can secure your sail time.
-  **CONFIRM** your Final Headcounts, due 14 days prior to sail. Final Payment is due 10 days prior by credit card.

## BUILD SUCCESSFUL TEAMS ABOARD



### CORE SKILLS OF HIGH PERFORMANCE TEAMS

COMMUNICATION • COORDINATION • TRUST • COLLABORATION

Take your staff out of the office, off the computers and phones. Work together to build a cohesive team while sailing on the Chesapeake Bay.

### TEAM FUN

The captain and crew will introduce your group to the core elements of sailing and teamwork, inviting those interested to take a hands on role in this memorable experience. Raise the sails, steer the boat, learn about navigation or relax.

### ULTIMATE TEAM CHALLENGE

("Teambuilding Challenge" now add competition!)

Two teams on identical boats go head to head for their challenge while learning and training how to sail and race these fast schooners with captain and crew there to minimally coach them through a race.

### TEAMBUILDING CHALLENGE

This exciting and interactive experience is ideal for building the core skills that create a high performance team. Your team will be divided into smaller groups to learn the basics of sailing, communication and teamwork. After training, the entire team will work together to sail and successfully navigate a course.

### CREW MATCH RACE

Experience a match race, pitting one boat against the other while the captain and crew race the boats for your entertainment, offering a rare chance to see a true big boat match race first-hand. Perfect for groups that want to experience the excitement of a match race, yet want a more laid back event.

*Sail Away!*

SALES OFFICE 410-263-1981 1930-A Lincoln Drive, Annapolis, MD 21401

BOAT DOCK 410-263-7837 80 Compromise Street, Annapolis, MD 21401

[info@schoonerwoodwind.com](mailto:info@schoonerwoodwind.com)

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## TEAM BUILDING RATES



### 2026 RATES INCLUDE:

- Vessel, Instruction and Program Fees
- Soft Drinks, Bottled Water, Tax, Gratuity & Fees



TEAM FUN	SUNDAY - FRIDAY			SATURDAY & HOLIDAYS
	7-20	21-30	31-35	
<b>3 Hour Sail DAYTIME</b>	\$3350.95	\$4233.58	\$4674.90	\$5021.07
<b>4.5 Hour Sail DAYTIME</b>	\$3527.49	\$5116.22	\$5910.60	\$7083.36
<b>4.5 Hour Sail SUNSET</b>	\$4851.77	\$5646.14	\$6043.33	\$7083.36
TEAM BUILDING CHALLENGE	7-20	21-25	N/A	7-25 Passengers/Boat
<b>4.5 Hour Sail DAYTIME</b>	\$3677.49	\$5266.22	-	\$7233.36
<b>4.5 Hour Sail SUNSET</b>	\$5001.77	\$5796.14	-	\$7233.36
<b>7 Hour Sail DAYTIME</b>	\$5251.44	\$7104.96	-	\$11,056.17
<b>7 Hour Sail SUNSET</b>	\$6163.79	\$7576.00	-	\$11,056.17
ULTIMATE TEAM BUILDING CHALLENGE (2 Boat Program)	14-40 Total Passengers (Prices are for both boats)	41-50 Total Passengers (Prices are for both boats)	N/A	14-50 Total Passengers (Prices are for both boats)
<b>4.5 Hour Sail DAYTIME</b>	\$7354.98	\$10,532.44	-	\$14,466.72
<b>4.5 Hour Sail SUNSET</b>	\$10,003.54	\$11,592.28	-	\$14,466.72
<b>7 Hour Sail DAYTIME</b>	\$10,502.88	\$14,209.92	-	\$22,112.34
<b>7 Hour Sail SUNSET</b>	\$12,327.58	\$15,152.00	-	\$22,112.34
CREW MATCH RACE (2 Boat Program)	14-40 Total Passengers (Prices are for both boats)	41-60 Total Passengers (Prices are for both boats)	61-80 Total Passengers (Prices are for both boats)	2-80 Total Passengers (Prices are for both boats)
<b>2 Hour Sail DAYTIME</b>	\$4030.54	\$5795.80	\$6678.44	\$7370.78
<b>2 Hour Sail SUNSET</b>	\$6973.40	\$6973.40	\$6973.40	\$7370.78
<b>3 Hour Sail DAYTIME</b>	\$6501.90	\$8271.16	\$9153.80	\$9846.14
<b>3 Hour Sail SUNSET</b>	\$9448.76	\$9448.76	\$9448.76	\$9846.14
<b>4.5 Hour Sail DAYTIME</b>	\$6854.98	\$10,032.44	\$11,621.20	\$13,966.72
<b>4.5 Hour Sail SUNSET</b>	\$9503.54	\$11,092.28	\$11,886.66	\$13,966.72

Additional \$617.84 for each extra half hour, available on first and last sails of the day only.

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## TEAM BUILDING SAILING DATES

### 2026 PRIVATE SAILING TIMES

April 11-May 8	May 9-Aug. 23	Aug. 24-Sept. 27	Sept. 28-Oct. 31
<b>2 HOUR SAILS</b> 10:00 am-12:00 pm 12:30 pm-2:30 pm 3:00 pm-5:00 pm 5:30 pm-7:30 pm**	<b>2 HOUR SAILS</b> 11:00 am-1:00 pm 1:30 pm-3:30 pm 4:00 pm-6:00 pm 6:30 pm-8:30 pm**	<b>2 HOUR SAILS</b> 10:00 am-12:00 pm 12:30 pm-2:30 pm 3:00 pm-5:00 pm 5:30 pm-7:30 pm**	<b>2 HOUR SAILS</b> 11:00 am-1:00 pm 1:30 pm-3:30 pm 4:00 pm-6:00 pm
<b>3 HOUR SAILS</b> 9:00 am-12:00 pm 11:30 am-2:30 pm (M-F)	<b>3 HOUR SAILS</b> 10:00 am-1:00 pm	<b>3 HOUR SAILS</b> 9:00 am-12:00 pm 11:30 am-2:30 pm (M-F)	<b>3 HOUR SAILS</b> 10:00 am-1:00 pm
<b>4.5 HOUR SAILS</b> 10:00 am-2:30 pm 12:30 pm-5:00 pm 3:00 pm-7:30 pm**	<b>4.5 HOUR SAILS</b> 11:00 am-3:30 pm 1:30 pm-6:00 pm 4:00 pm-8:30 pm**	<b>4.5 HOUR SAILS</b> 10:00 am-2:30 pm 12:30 pm-5:00 pm 3:00 pm-7:30 pm**	<b>4.5 HOUR SAILS</b> 11:00 am-3:30 pm 1:30 pm-6:00 pm
<b>7 HOUR SAILS</b> 10:00 am-5:00 pm 12:30 pm-7:30 pm**	<b>7 HOUR SAILS</b> 11:00 am-6:00 pm 1:30 pm-8:30 pm**	<b>7 HOUR SAILS</b> 10:00 am-5:00 pm 12:30 pm-7:30 pm**	<b>7 HOUR SAILS</b> 11:00 am-6:00 pm

\*\*Denotes Sunset Sail

### ADD-ONS

- **PACKAGED MEALS** can be added from our Catering Menus. **CATERING** and **BAR SERVICE** are additional costs. Catering prices do not include delivery fee or taxes.
- A **TAB BAR** can be added for celebratory drinks after the **Team Challenge** or **Ultimate Team Challenge** is completed. Due to the hands-on nature of the challenge, for the safety of everyone aboard, no passengers can be under the influence of alcohol or other substances
- **TEAM GEAR** is available, including Woodwind hats, t-shirts, sweatshirts and more!
- **RAIN PROTECTION** is available for most single boat Private Charters for an additional fee. Two boat programs are not eligible for Rain Protection. We offer complimentary rain ponchos if needed on all of our cruises.

- Each Woodwind is USCG certified for 48 passengers. Guest count is limited to 40 on Private Charters.
- No outside food, beverages, or alcohol are allowed on the Woodwinds.
- No refund or exchanges unless the Captain cancels the cruise due to unsafe weather conditions.
- All sails depart from and return to the Annapolis Waterfront Hotel dock, located at 80 Compromise Street, Annapolis MD 21401 unless otherwise noted.
- Arrive at least 15 minutes in advance to check in at the Dock Office where you will be directed to your boarding area.
- All guests must wear soft-soled shoes on board.
- There is limited paid parking attached to the Hotel (Yacht Basin Parking). We do not arrange for parking, we suggest that you use one of the City of Annapolis paid lots. <https://annapolisparking.com/parking-locations/garages-and-lots>
- Oct 5 - Oct 21 : All private events depart the Annapolis City Marina.

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## TEAM BUILDING LEVEL COMPARISON

	TEAM FUN	TEAM CHALLENGE	ULTIMATE TEAM CHALLENGE (2 boats)	CREW MATCH RACE (2 boats)
NUMBER OF GUESTS	7-70	7-50	14-50	2-80
TEAM COMPETITION	No	No	Yes	Yes
LEVEL OF PARTICIPATION	Limited, based on group size, interest, and food and beverage choices	Full participation, hands on		Limited, crew doing most of the "work"
OBJECTIVE	Build positive relationships and have fun	Build team skills in a stimulating, out of the office environment	Build team skills in a stimulating, out of the office environment with a competitive challenge.	Watch how a sailing team competes to gain insight into teamwork and have fun
BENEFITS	<ul style="list-style-type: none"> <li>Get to know each other</li> <li>Great atmosphere</li> <li>Celebrate success</li> </ul>	<ul style="list-style-type: none"> <li>Improved collaboration, communication, and commitment</li> <li>Generate trust, cohesion, and self-awareness</li> </ul>	<ul style="list-style-type: none"> <li>Caters to large groups</li> <li>Exciting atmosphere</li> <li>Competitive environment</li> </ul>	
PROCESS	<ul style="list-style-type: none"> <li>Guests invited to participate</li> <li>Introduction to sailing skills including navigation, sail trim, helming, and nautical terms</li> </ul>	<ul style="list-style-type: none"> <li>Team splits into four smaller teams</li> <li>On water training for first half of the sail, break for lunch or snack, and course challenge for the second half</li> <li>All groups will work together as one cohesive team</li> <li>Debrief at end to enhance learning experience</li> </ul>	<ul style="list-style-type: none"> <li>Team splits into four smaller teams</li> <li>On water training for first half of the sail, break for lunch or snack, and course challenge and race for the second half</li> <li>Each boats' groups will work together as one cohesive team</li> <li>Debrief at end to enhance learning experience</li> </ul>	<ul style="list-style-type: none"> <li>Guests invited to participate</li> <li>Introduction to sailing skills including raising the sails and sail trim, assisting in weight placement and nautical terms</li> </ul>
EXPECT TO LEARN	How a sailing "team" operates and makes decisions. Recap of sailing and teamwork. Results in a better understanding of sailing and how teamwork relates to it.	Nautical terms, basics of navigation, sail trim and helming. Learn how to communicate as a team and demonstrate these skills by sailing around a course.  Learn how competition and pressure play a role in how a team works and enhances the understanding of leadership in a team environment during a race.		How a sailing "team" competes from ongoing commentary by crew on the teams' decision making process and their strategies.
CATERING ALLOWED	Pre-Packaged Menus			
BEVERAGES ALLOWED	Beer, wine, and soda	Soda and water with a Celebratory Round after the Challenge		Beer, wine, and soda
TIME FRAME MINIMUM	3 Hours	4.5 Hours		2 Hours

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