



TEAM BUILDING PROGRAMS & LEVELS



CONSULT WITH OUR PROFESSIONAL STAFF TO DETERMINE
YOUR CHALLENGE LEVEL



CHOOSE a challenge level, choose your date, time, catering and bar options. We'll check for availability, confirm and send out a contract!



SEND us a signed contract and the 50% non-refundable deposit so we can secure your sail time.



CONFIRM your Final Headcounts, due 14 days prior to sail. Final Payment is due 10 days prior by credit card.

BUILD SUCCESSFUL TEAMS ABOARD



CORE SKILLS OF HIGH PERFORMANCE TEAMS

COMMUNICATION • COORDINATION • TRUST • COLLABORATION

Take your staff out of the office, off the computers and phones. Work together to build a cohesive team while sailing on the Chesapeake Bay.

TEAM FUN

The captain and crew will introduce your group to the core elements of sailing and teamwork, inviting those interested to take a hands on role in this memorable experience. Raise the sails, steer the boat, learn about navigation or relax.

TEAMBUILDING CHALLENGE

This exciting and interactive experience is ideal for building the core skills that create a high performance team. Your team will be divided into smaller groups to learn the basics of sailing, communication and teamwork. After training, the entire team will work together to sail and successfully navigate a course.

ULTIMATE TEAM CHALLENGE

("Teambuilding Challenge" now add competition!)

Two teams on identical boats go head to head for their challenge while learning and training how to sail and race these fast schooners with captain and crew there to minimally coach them through a race.

CREW MATCH RACE

Experience a match race, pitting one boat against the other while the captain and crew race the boats for your entertainment, offering a rare chance to see a true big boat match race first-hand. Perfect for groups that want to experience the excitement of a match race, yet want a more laid back event.

TEAM BUILDING LEVEL COMPARISON

	CREW MATCH RACE	TEAM FUN	TEAM CHALLENGE	ULTIMATE TEAM CHALLENGE
NUMBER OF GUESTS	2-94	7-70	7-50	14-50
TEAM COMPETITION	Yes	No	No	Yes
LEVEL OF PARTICIPATION	Limited, crew doing most of the "work"	Limited, based on group size, interest and food or beverage choices	Full participation, hands on	Full participation, hands on
OBJECTIVE	Watch how a sailing team competes to gain insight into teamwork and have fun	Build positive relationships and have fun	Build team skills in a stimulating, out of the office environment	Build team skills in a stimulating, out of the office environment
BENEFITS	<ul style="list-style-type: none"> • Caters to Large Groups • Exciting Atmosphere • Competitive Environment 	<ul style="list-style-type: none"> • Get to Know Each Other • Great Atmosphere • Celebrate Success 	<ul style="list-style-type: none"> • Improved Collaboration, Communication and Commitment • Generates Trust, Cohesion and Self-Awareness 	<ul style="list-style-type: none"> • Improved Collaboration, Communication and Commitment • Generates Trust, Cohesion and Self-Awareness
PROCESS	<ul style="list-style-type: none"> • Guests invited to participate • Introduction to sailing skills including raising the sails and sail trim, assisting in weight placement and nautical terms • Learn through observation and participation 	<ul style="list-style-type: none"> • Guests invited to participate • Introduction to sailing skills including navigation, sail trim, helming and nautical terms • Learn through observation and participation 	<ul style="list-style-type: none"> • Team splits into four smaller teams • On Water training for first half of sail, break for lunch or snack, and course challenge for second half • All groups will work together as one cohesive team • Debrief at end to enhance learning experience 	<ul style="list-style-type: none"> • Team splits into four smaller teams • On Water training for first half of sail, break for lunch or snack, and race challenge for second half • Each boats' groups will work together as one cohesive team • Debrief at end to enhance learning experience
EXPECT TO LEARN	How a sailing "team" competes from ongoing commentary by crew of the teams' decision making process and their strategies	How a sailing "team" operates and makes decisions. Recap of sailing and teamwork. Results in a better understanding of sailing and how teamwork relates to it.	Nautical terms, basics of navigation, sail trim and helming. Learn how to communicate and make decisions as a team and demonstrate these skills by sailing around a course.	Nautical terms, basics of navigation, sail trim and helming. Learn how to communicate and make decisions as a team and demonstrate these skills by racing around a course. Learn how competition and pressure play a role in how the team works and enhances the understanding of leadership in a team environment.
CATERING ALLOWED	Pre-packed Menus	No restrictions	Pre-packaged Menus	Pre-packaged Menus
BEVERAGES ALLOWED	Beer, Wine & Sodas	Beer, Wine & Sodas	Sodas & Water with Celebratory Round after Challenge	
TIME FRAME MINIMUM	2 HOURS	3 HOURS	4.5 HOURS	
IDEAL TIME	4.5 HOURS	4.5 HOURS	Longer if working with a 3rd Party Team Building Coordinator	



2023 RATES INCLUDE:

- Vessel, Instruction and Program Fees
- Soft Drinks, Bottled Water, Taxes and Service Fees

	WEEKDAYS		WEEKENDS & HOLIDAYS
TEAM FUN	7-25 Passengers/Boat	26-35 Passengers/Boat	7-35 Passengers/Boat
3 Hour Sail	\$3382.92	\$3745.26	\$4208.25
4.5 Hour Sail DAYTIME	\$4074.05	\$4718.21	\$5556.96
4.5 Hour Sail SUNSET	\$4812.15	\$5140.94	\$5556.96
TEAM BUILDING CHALLENGE	7-25 Passengers/Boat	N/A	7-25 Passengers/Boat
4.5 Hour Sail DAYTIME	\$4224.05	—	\$5706.96
4.5 Hour Sail SUNSET	\$4962.15	—	\$5706.96
7 Hour Sail DAYTIME	\$5708.69	—	\$7694.85
7 Hour Sail SUNSET	\$6372.98	—	\$7694.85
ULTIMATE TEAM BUILDING CHALLENGE (2 Boat Program)	7-25 Passengers/Boat (Prices are for both boats)	N/A	7-25 Passengers/Boat (Prices are for both boats)
4.5 Hour Sail DAYTIME	\$8448.10	—	\$11,413.92
4.5 Hour Sail SUNSET	\$9924.30	—	\$11,413.92
7 Hour Sail DAYTIME	\$11,417.38	—	\$15,389.97
7 Hour Sail SUNSET	\$12,745.96	—	\$15,389.97
CREW MATCH RACE (2 Boat Program)	1-25 Passengers/Boat (Prices are for both boats)	26-40 Passengers/Boat	1-40 Passengers/Boat (Prices are for both boats)
2 Hour Sail DAYTIME	\$4633.36	\$5358.04	\$6284.02
2 Hour Sail SUNSET	\$6284.02	\$6284.02	\$6284.02

2023 SAILING DATES

APRIL 15 - APRIL 25	APRIL 26 - MAY 12	MAY 13 - AUG. 27	AUG. 28 - SEPT 24	SEPT. 25 - OCT 31
2 HOUR SAILS 10:00am-12:00pm 12:30pm-2:30pm 3:00pm-5:00pm 5:30pm-7:30pm	2 HOUR SAILS 10:00am-12:00pm 12:30pm-2:30pm 3:00pm-5:00pm 5:30pm-7:30pm*	2 HOUR SAILS 11:00am-1:00pm 1:30pm-3:30pm 4:00pm-6:00pm 6:30pm-8:30pm*	2 HOUR SAILS 10:00am-12:00pm 12:30pm-2:30pm 3:00pm-5:00pm 5:30pm-7:30pm*	2 HOUR SAILS 11:00am-1:00pm 1:30pm-3:30pm 4:00pm-6:00pm
3 HOUR SAILS 9:00am-12:00pm 11:30am-2:30pm	3 HOUR SAILS 9:00am-12:00pm 11:30am-2:30pm	3 HOUR SAILS 10:00am-1:00pm	3 HOUR SAILS 9:00am-12:00pm 11:30am-2:30pm	3 HOUR SAILS 10:00am-1:00pm
4.5 HOUR SAILS 10:00am-2:30pm 12:30pm-5:00pm 3:00pm-7:30pm	4.5 HOUR SAILS 10:00am-2:30pm 12:30pm-5:00pm 3:00pm-7:30pm*	4.5 HOUR SAILS 11:00am-3:30pm 1:30pm-6:00pm 4:00pm-8:30pm*	4.5 HOUR SAILS 10:00am-2:30pm 12:30pm-5:00pm 3:00pm-7:30pm*	4.5 HOUR SAILS 11:00am-3:30pm 1:30pm-6:00pm
7 HOUR SAILS 10:00am-5:00pm 12:30pm-7:30pm	7 HOUR SAILS 10:00am-5:00pm 12:30pm-7:30pm*	7 HOUR SAILS 11:00am-6:00pm 1:30pm-8:30pm*	7 HOUR SAILS 10:00am-5:00pm 12:30pm-7:30pm*	7 HOUR SAILS 11:00am-6:00pm

*Denotes Sunset Sail

ADD ONS

- **PACKAGED MEALS** can be added from our Catering Menus.
- **TEAM GEAR** available, including Woodwind apparel, posters and more!
- **RAIN PROTECTION** available for most single boat Private Events for an additional fee.
Two boat programs are not eligible for Rain Protection.
- **CATERING** and **BAR SERVICE** are additional costs. Catering prices do not include delivery fee or taxes.
- Team Challenge and Ultimate Team Challenge passengers will not be served alcohol until the program is completed.
We can run a **TAB BAR** for celebratory drinks upon request.

- Each Woodwind is limited to 40 passengers.
- No outside food, beverages or alcohol are allowed on the Woodwinds
- No refunds or exchanges unless the Captain cancels the sail due to unsafe weather conditions.
- All sails leave and return to the Annapolis Waterfront Hotel dock, located at 80 Compromise Street, Annapolis MD 21401 unless otherwise noted.
- Arrive at least 15 minutes in advance to check in at the Dock Office.
- All guests must wear soft-soled shoes on board.
- There is limited paid parking attached to the Hotel. (Yacht Basin Parking.) We do not arrange for parking, we suggest that you use one of the City of Annapolis paid lots. <https://annapolisparking.com/parking-locations/garages-and-lots>
- October 2 - 15: Only one Woodwind is available for private events
- October 2 - 17: All Private Events depart from the Annapolis City Marina (near Carroll's Creek Restaurant)

Sail Away!

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